



FINAL EXAMINATION

Semester	:	SEPTEMBER 2025 SEMESTER
Programme Name	:	DIPLOMA IN BUSINESS STUDIES DIPLOMA OF ACCOUNTANCY DIPLOMA IN E-BUSINESS TECHNOLOGY
Course Code & Name	:	DBBM3013 DEB1133 INTRODUCTION TO MANAGEMENT
Duration	:	3 HOURS

INSTRUCTIONS TO CANDIDATES:

1. Please read the instructions given in the question paper **CAREFULLY**.
2. The question paper consists of **FOUR (4)** questions.
3. Answer **ALL** questions in the question paper.
4. Answers to the questions are to be written into the examination booklet.
5. Electronic dictionaries, lecture notes, files or any unauthorised materials except writing equipment are strictly prohibited.

This question paper must be submitted along with all used and/or unused rough papers and/ or graph papers (if any). Candidates are **NOT ALLOWED** to take any examination paper(s) used or unused out of the examination hall.

WARNING:

The Examination Board of Peninsula College Georgetown regards cheating as a very serious offence and will not hesitate to mete out the appropriate punitive actions according to the severity of the offence committed, and in accordance with the clauses stipulated in the Students' Handbook, up to and including expulsion from Peninsula College Georgetown.

(This booklet contains 3 printed pages including this page)

DO NOT OPEN THIS BOOKLET UNTIL YOU ARE ALLOWED TO DO SO

Answer **ALL** questions on the separate sheet provided.

[100 marks]

1.

Case Study:

A multinational company is experiencing slow decision-making in its regional branches. The top management currently makes most strategic decisions at the headquarters.

Based on the above case study, answer the following:

- a) What type of organizational structure is the company using? Justify your answer by providing **TWO (2)** evidences. (5 marks)
 - b) Recommend whether the company should maintain centralization or adopt decentralization. Justify your answer with **TWO (2)** reasons. (10 marks)
 - c) Define "organizing" as a management function and state **TWO (2)** reasons why it is important in achieving business objectives. (10 marks)
- Total: [25 marks]

2. a)

The management function of controlling involves monitoring and evaluating organizational performance to ensure that goals are being met.

This function ensures that resources are used efficiently and effectively, and that the organization stays on track toward its objectives.

Based on the above statement, differentiate between feedforward and feedback control with examples. (10 marks)

- b) Identify **FOUR (4)** roles of control with examples. (10 marks)
 - c) Justify **FIVE (5)** features of effective control. (5 marks)
- Total: [25 marks]

3.

The management decision-making process is a step-by-step approach that helps managers choose the best course of action to solve problems or achieve goals.

Referring to the above, answer the following:

- a) "Effective decision-making is essential for successful management."

Discuss this statement by outlining the decision-making process and explaining how each step contributes to better outcomes. (12 marks)

- b) Explain **TWO (2)** differences between bounded rationality model with Incremental decision-making model. (8 marks)

- c) Identify and explain **FIVE (5)** essential skills necessary for effective decision-making, providing examples for each. (5 marks)

Total: [25 marks]

4.

In management, leadership power refers to a leader's ability to influence, motivate, and enable others to contribute toward organizational success. Power in leadership comes in various forms and is essential for guiding teams, making strategic decisions, and achieving goals effectively.

Based on the above statement , answer the following:

- a) Discuss **FIVE (5)** sources of power with suitable example. (10 marks)

- b) Describe the Big Five Personality Traits and explain how each trait can influence behavior in the workplace. Provide examples to support your answer. (10 marks)

- c) What are **FIVE (5)** methods that can make a leader more powerful? (5 marks)

Total: [25 marks]

- END OF QUESTIONS -